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# The Effect of Organizational Commitment, Job Satisfaction, and Training on Protelindo Employee Performance with Organizational Citizenship Behavior (OCB) as A Mediating Variable

### Andrian Garibaldi<sup>1\*</sup>, Setyo Riyanto<sup>2</sup>

<sup>1)</sup>Universitas Mercu Buana, Jakarta, Indonesia, email: <a href="mailto:garibaldiandrian@gmail.com">gmail.com</a>
<sup>2)</sup>Universitas Mercu Buana, Jakarta, Indonesia, email: <a href="mailto:setyo.riyanto@mercubuana.ac.id">setyo.riyanto@mercubuana.ac.id</a>

\*Corresponding Author: Andrian Garibaldi<sup>1</sup>

Abstract: By using Organizational Citizenship Behavior (OCB) as a mediating variable, this study aims to investigate the impact of organizational commitment, job satisfaction, and training on employee performance. Employees in the office of PT Profesional Telekomunikasi Indonesia were selected as subjects for this study. A total of 150 participants participated in this study using descriptive quantitative methodology. This study used SEM PLS data analysis, where the data processing used SmartPLS 3.0 application. The findings of this study indicate that training, job satisfaction, and organizational commitment have a beneficial and significant impact on job satisfaction. At the same time, OCB has an adverse and negligible effect on worker performance. Training has a positive but negligible impact on OCB, and the relationship between organizational commitment and job satisfaction has a considerable positive impact. Furthermore, OCB as a mediating variable has a negative and significant effect on mediating organizational commitment, job satisfaction, and training on employee performance

**Keywords:** Organizational commitment, Job satisfaction, Training, Performance, Organizational Citizenship Behavior (OCB)

#### INTRODUCTION

The PSBB (Large-Scale Social Restrictions) policy has an impact on the socio-economic conditions of the community. Quoted to the website of the Ministry of Manpower of the Republic of Indonesia from the results of a survey conducted by the Ministry of Manpower, around 88% of companies were affected by the pandemic and were generally in a state of loss. Then 17.8% of companies terminated employment, 25.6% laid off their workers, and 10% did both. However, this is different for companies in the telecommunications sector. The number of companies that implement Work From Home (WFH) work systems or work from home in addition to schools and universities, also implement School From Home and

online meetings. The Covid-19 pandemic, which requires most of society's activities to be carried out online, has increased the use of the internet and other services provided by telecommunications companies.

Table 1. Data Table of Tower Infrastructure Providers in Indonesia

Company	Number of Towers		
SMN	21,000		
TBIG	15,540		
Centratama	3,178		
Gihon Telekomunikasi*	63		
* As of September 2019			

Source: Kontan.co.id Fitri (2020) accessed May 20, 2022

The results of the pre-survey research can be the majority of respondents answered "no," where the highest was the statement "I always prioritize the interests of others first compared to the interests of others" in the OCB variable as much as 36%. In the last two years, the company has implemented a work-from-home work system and flexible working hours. Therefore, the author concludes that the variables of work environment, work discipline, work motivation, and competence are less relevant to research and is interested in further investigating the dependent variables of Organizational Commitment, Job Satisfaction, Organizational Citizenship Behavior (OCB), and Training.

### LITERATURE REVIEW

### **Employee Performance**

Mangkunegara in Sapiah and Sangadji (2018) states performance as a result of work in quality and quantity achieved by an employee in carrying out his work in accordance with the responsibilities given to him.

### **Organizational Commitment**

According to Wibowo (2017), commitment itself is individual, which is the attitude or behavior of each individual. Meanwhile, the commitment of each individual to the organization where he works can be said to be organizational commitment.

### Job Satisfaction

According to Sukrispiyanto (2019), job satisfaction is an assessment of workers, namely how far their work as a whole satisfies their needs. Therefore, job satisfaction is related to the attitude of employees towards the work itself, work situations, cooperation between leaders and fellow employees.

### **Training**

Based on several theories above, according to Alfiyah and Riyanto (2019), training is a process to improve the quality of human resources or employees owned. Expected improvements are increased knowledge, skills improvement and behavioral enhancement where the results of quality improvement are aimed at achieving organizational goals.

### Organizational Citizenship Behavior (OCB)

According to Luthans in Hutagalung et. al. (2020) Organizational Citizenship Behavior (OCB) as individual behavior that is free to choose, not regulated directly or explicitly by a formal reward system, and gradually promotes effective organizational functioning.

### **Hypothesis**

H<sub>1</sub>: Organizational commitment has a positive and significant effect on performance

H<sub>2</sub>: Job satisfaction has a positive and significant effect on performance

H<sub>3</sub>: Training has a positive and significant effect on performance

H<sub>4</sub>: OCB has a positive and significant effect on performance

H<sub>5</sub>: organizational commitment has a positive and significant effect on OCB

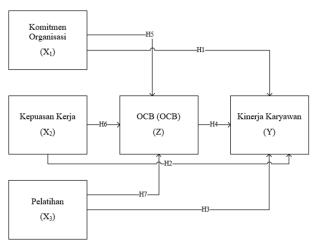
H<sub>6</sub>: job satisfaction has a positive and significant effect on OCB

H<sub>7</sub>: job satisfaction has a positive and significant effect on OCB

H<sub>8</sub>: OCB can mediate the relationship between organizational commitment to employee performance

H<sub>9</sub>: OCB can mediate the relationship between Job satisfaction to employee performance

H<sub>10</sub>: OCB can mediate the relationship between Training to employee performance



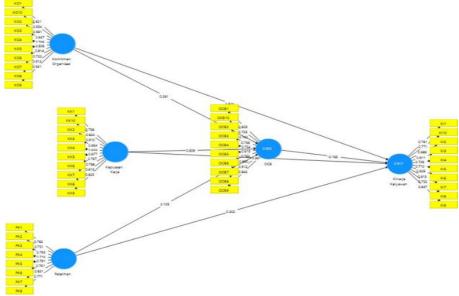
Picture 1. Conceptual Framework

### RESEARCH

The data collection technique in this study used purposive sampling. Purposive Sampling technique determines the sample with certain considerations so that the data obtained can be more representative. In collecting data, researchers used a questionnaire technique. Where according to Sugiyono (2016) the questionnaire is an instrument for data collection, where participants or respondents fill out questions or statements given by researchers. A total of 150 participants participated in this study using descriptive quantitative methodology. This study used SEM PLS data analysis, where the data processing used SmartPLS 3.0 application

### **RESULT AND DISCUSSION**

Test Results for Data Quality
1. Outer Model Testing Results



Picture 2. Loading Factor Result

Furthermore, the discriminant validity test can be seen from the AVE (Average Variance Extracted) value with good value criteria above 0.5. The AVE value for this study is as follows:

### **Average Variance Extracted**

**Table 2. Average Variance Extracted** 

Variable	Average Varianc Extracted			
Organizational Commitment	0.768			
Job Satisfaction	0.690			
Training	0.598			
OCB	0.663			
Employee Performance	0.632			

Source: Data Processing (2022)

That the value of each variable is more than 0.5. This indicates that this research is valid and of good value.

### 2. Test Results for Structural Model

Table 3. Value R<sup>2</sup>

Variable	R
Employee Performance	0.917
OCB	0.955

Source: Data Processing (2022)

To determine the alignment of the model, the inner model is tested by looking at R2. Regarding the explanation, the value of 0.917 for the employee performance variable indicates the variance ability that the variables of organizational commitment, job satisfaction, and training can explain. However, the OCB variable value of 0.955 indicates that 95.5 percent of the variance can be explained by the organizational culture and commitment variables on OCB.

Table 3. Path Coefficient (Direct Effect)

Table 3. I am Comeent (Direct Effect)							
	Original	Sample	Standard	T Statistic	P Value		
Variables	Sample (O)	Average	Deviation	( O/STDEV )			
		(M)	(STDEV)				
Job Satisfaction -> Employee							
Performances	0.361	0.367	0.096	3.753	0		
Job Satisfaction - > OCB	0.609	0.613	0.069	8.858	0		
Commitment in Organization ->							
Employee Performance	0.501	0.499	0.113	4.415	0		
Commitment in Organization -> OCB	0.281	0.28	0.079	3.549	0		
OCB -> Employee Performance	-0.183	-0.186	0.123	1.486	0.138		
Training -> Employee Performance	0.302	0.302	0.09	3.366	0.001		
Training -> OCB	0.105	0.104	0.061	1.737	0.083		
C D : D : (2022)							

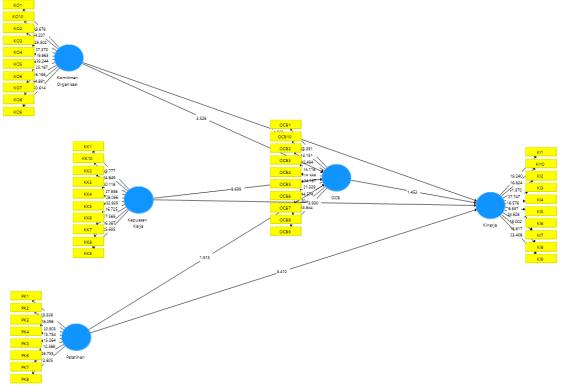
Source: Data Processing (2022)

In addition, the specific indirect effect results show the indirect effect of the construct, which can be seen from the model description:

Table 3. Path Coeficient (Indirect Effect)					
Variables	Original Sample (O)	Sample Average (M)	Standard Deviation (STDEV)	T Statistic ( O/STDEV )	P Value
Job Satisfaction -> OCB ->					
Employee Performance	-0.112	-0.115	0.079	1.42	0.156
Commitment in Organization					
-> OCB -> Employee Performance	-0.052	-0.052	0.039	1.322	0.187
Training -> OCB -> Employee	-0.019	-0.018	0.017	1.108	0.268
Performance					

Source: Data Processing (2022)

In addition to the data in the form of the table above, the boostraping process will produce output in the form of a path which is described as follows:



Picture 3. Boostraping Result

# H1: Performance Commitment is positively and significantly influenced by the organization.

Theory testing uncovered that hierarchical responsibility influences execution. This speculation is acknowledged because an in-depth model assessment of this relationship yielded a t-factual (t-esteem) value of 4.415, which is more noteworthy than 1.96. As per the findings of this test, the representative exhibition at Protelindo is influenced by authoritative responsibility

### H2: Job satisfaction has a positive and significant effect on performance

Speculation testing secures the result that position fulfillment impacts execution. The consequences of the inward model assessment of this relationship yielded a measured t-value (t-esteem) of 3.753, where the value is more prominent than 1.96, so this speculation is recognized. A side effect of this test states that job fulfillment influences Protelindo's representative presentation.

### H3: Performance benefits significantly from training

Hypothesis testing came to the conclusion that training has a significant and beneficial effect on performance. The fact that the model evaluates this relationship with a t-statistic (t-value) of 3.366, which is greater than 1.96, supports this hypothesis. The results of this test show that training has an effect on the performance of Protelindo employees.

### H4: Performance is significantly improved by OCB

The result of hypothesis testing is that OCB has a negligible and negative impact on performance. This hypothesis was rejected as a deep model evaluation of this relationship yielded a t-statistic (t-value) of 1.486, which is lower than 1.96. According to the findings of this test, Protelindo employees' performance is not affected by OCB

### H5: The impact of organizational commitment on OCB is highly significant and positive

The speculation testing came up with results that affected the execution. The consequence of the inward model assessment of this relationship yielded a t-factual (t-esteem) value of 3.549 where the value was more important than 1.96 so this speculation was recognized. A side effect of this test states that hierarchical responsibility affects OCB which is claimed by Protelindo's representatives

### H6: OCB is positively and significantly influenced by job satisfaction

The speculation test came up with a result that impacts execution. The consequences of the inward model assessment of this relationship yielded a t-factual (t-esteem) value of 8.858 where the value is more prominent than 1.96 so this speculation is recognized. The consequence of this test states that work adaptability influences the OCB of Protelindo representatives.

### H7: OCB is not significantly affected by training

The speculation test came up with a result that impacts execution. The consequence of the inward model assessment of this relationship yielded a t-factual (t-esteem) value of 8.858 where the value is more prominent than 1.96 so this speculation is recognized. The consequence of this test states that work adaptability influences the OCB of Protelindo representatives.

## H8: The relationship between organizational commitment to performance and OCB can be mediated

Hypothesis testing revealed that OCB can mediate the relationship between performance and organizational commitment. This hypothesis was rejected as the deep model evaluation of this relationship yielded a t-statistic (t-value) of 1.322, which is less than 1.96. According to the findings of this test, Protelindo employees' OCB is not able to influence organizational commitment on employee performance

### H9: The relationship between performance and job satisfaction can be mediated by OCB

Hypothesis testing revealed that OCB can act as a mediator between performance and work. This hypothesis was rejected as the deep model evaluation of this relationship yielded a t-statistic (t-value) of 1.42, which is lower than 1.96. According to the findings of this test, Protelindo employees' OCB cannot mediate the relationship between job satisfaction and performance.

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### H10: OCB can mediate the relationship between training and performance

Hypothesis testing revealed that OCB can mediate the relationship between performance and training. This hypothesis was rejected as a deep model evaluation of this relationship yielded a t-statistic (t-value) of 1.108, which is less than 1.96. According to the findings of this test, Protelindo employees' OCB could not mediate the impact of training on their performance

### **CONCLUSION**

The author draws the following conclusions from the research findings and discussion:

- 1) Employee performance at Protelindo is positively affected by organizational commitment. This indicates that employees in Protelindo will perform better as a result of an increase in their organizational commitment.
- 2) Employee performance at Protelindo is strongly influenced by job satisfaction. This indicates that employees at Protelindo will perform better due to increased job satisfaction.
- 3) Employee performance at Protelindo improves significantly with training. This indicates that employees at Protelindo will perform better due to their increased activity.
- 4) Protelindo's employee performance is slightly influenced by OCB. This indicates that employee performance will experience a decrease in OCB levels at Protelindo.
- 5) OCB of Protelindo employees increases significantly with organizational commitment. This indicates that an increase in Protelindo employees' OCB will follow an increase in organizational commitment.
- 6) OCB of Protelindo employees is positively and significantly influenced by job satisfaction. This indicates that an increase in the OCB of Protelindo employees will accompany increased job satisfaction.
- 7) Protelindo employees' OCB is positively impacted by training, but the impact is insignificant. This indicates that even though Protelindo employees get more exercise, their OCB may stay the same.
- 8) The mediating variable OCB has a negative but insignificant impact on organizational commitment to Protelindo employee performance.
- 9) OCB mediating variable has a negative but insignificant impact on the job satisfaction and performance of Protelindo employees.
- 10) OCB mediating variable has a negative and insignificant effect on Protelindo's employee

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